

Digital platform accelerates national growth for office supply business MBM, running on SAP Business One®



Before: Missed growth opportunities

- With over 30 years in the industry, distributing to retailers and dealers across India, MBM required a modern system to streamline the management of sales, inventory, logistics and customer service
- Disconnected and manual processes slowed sales and led to delivery delays
- With a growing number of product SKUs and variations, inventory control was inefficient

Why SAP and Ikyam Solutions

- SAP Business One offered complete financials along with inventory, production, sales and logistics management, in a platform that was fast to implement, easy to use and within budget
- Following a trusted recommendation, MBM selected Ikyam Solutions as they are an SAP Silver Partner with proven results over 6 years transforming similar businesses using SAP Business One

After: Real-time reports for fast decision making

- Real-time reporting dashboards offer full visibility across their warehouses to track sales, production and business performance
- A centralised platform across the business means sales and ordering can be matched with inventory and fulfilment for faster deliveries with few errors and delays
- Accurate forecasting improves sales and faster delivery increases customer satisfaction
- Minimising manual and duplicated tasks has empowered the team to focus on more valuable tasks
- Availability of actionable information anytime anywhere for faster and more informed decisions

“SAP Business One gives us **full visibility and control**. Backed by good implementation and support from Ikyam Solutions.”

Dinesh, IT Head, MBM (India) Pvt Ltd

1 system

Multiple disparate processes and applications centralised into one integrated platform.

Flexible

A modular and customisable solution that can scale and grow with the business.

Featured Partner



Customer Name

MBM (India) Pvt Ltd
(Chennai, India)
www.mbmindia.co.in

Industry

Wholesale
Distribution

Products and Services

Established in 1987, MBM provides a range of office furniture and seating solutions for use in business, healthcare, education, entertainment and training environments across India.

Employees

29

Featured Solutions

SAP Business One

THE BEST RUN

