

# India's largest home healthcare company gets a dose of digital automation, powered by SAP Business One®



## Before: Manual systems slowing progress

- As India's largest home healthcare provider, partnering with 70+ hospitals and having served over 500k patients across 16 cities, Portea decided it was time to embrace the latest digital business solutions
- Existing processes were not consistent across the business
- Communication was largely over email and lacked centralised reporting
- Manual finance processes reduced the speed and accuracy of invoicing and reconciliations

## Why SAP and Ikyam Solutions

- SAP Business One offered an end-to-end business management solution covering finance, inventory, procurement, sales and reporting, which was fast to implement and within budget
- Having completed a market assessment, Portea partnered with Ikyam Solutions as they are an SAP Silver Partner with proven experience in helping businesses use SAP Business One to grow

## After: Real-time visibility and collaboration across the business

- Portea now has a 360° view of inventory, accounts receivables and payables, with accurate reports on the aging of all three, which assists business planning and forecasting
- End-to-end live tracking of procure-to-pay and order-to-cash process streamlines reconciliations and allows performance analysis in real time
- Accurate, up-to-date data enables intelligent price management across departments and locations
- Consolidated financial data allows tight control over purchase price, sales price, gross margins and revenue to help create a more profitable enterprise

“With SAP Business One and Ikyam we have gained trusted **business partners who have elevated our performance to the next level.**”

Aswin Kumar, Finance Controller, Portea

## 16 cities

Multiple locations and teams now running on one enterprise resource planning system.

## 360° view

Unified platform enables a real-time view across departments and enterprise-wide.

## Featured Partner



**Customer Name**  
Portea  
(Bangalore, India)  
[www.portea.com](http://www.portea.com)

**Industry**  
Life Sciences,  
Professional Services

**Products and Services**  
Hospital-quality healthcare for patients in their home including primary care, preventive healthcare, nutrition, chronic disease management, elderly care and post-operative care.

**Employees**  
~80

**Featured Solutions**  
SAP Business One

